



COCONUT PROCESSING OPPORTUNITIES

Philippines

Market Overview

- ▶ Over **\$1billion of coconut products** are processed every year in the Philippines.
- ▶ **12 billion nuts** are harvested annually from 300 million trees.
- ▶ **1.2 million metric tons of coconut oil** is and **2.4 million metric tons of copra** processed annually.
- ▶ The **Philippine Coconut Authority** is promoting the coconut palm oil industry by organizing and financially supporting rural farming, processing and marketing efforts.



White Oil

Commercial Applications

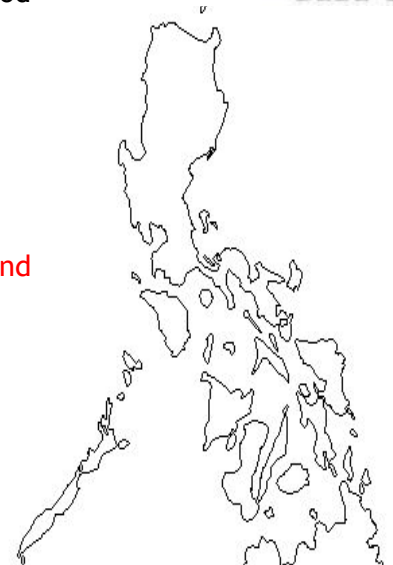
- ▶ Demand for Methyl Ester (manufactured from coconut oil) is on the rise as an environmentally friendly additive to diesel fuel.
- ▶ Monolaurin, a coconut milk extract, is added to food, healthcare and beauty products to improve their therapeutic value.
- ▶ Coconut oil is viewed as a healthy alternative to other oils used in food preparation.
- ▶ Copra is used an ingredient in cleaning and healthcare/beauty products.



Coco Coir

Best Prospects

- ▶ Demand for processing equipment to manufacture **coconut oil, biofuel and oleo chemicals** is on the rise. Best prospects include:
 - ✓ Coco oil extraction machines
 - ✓ Reactors
 - ✓ Boilers and liquid separators
 - ✓ Vessels and mixers
- ▶ Highest demand exists among **small to medium sized manufacturers**.



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